



 Microsoft
Surface
Authorised Reseller


Computacenter

THE MODERN MEETING ENVIRONMENT

EXPERIENCE THE MEETING REVOLUTION WITH
COMPUTACENTER & MICROSOFT TEAMS ROOMS

LET'S GO



MORE PERSONAL AND MORE PRODUCTIVE

Against a backdrop of constant disruption, organisations have been discovering new ways to get the best from their teams. Even now, the way we all work, create and collaborate continues to evolve.

The pace of digital transformation is faster than ever before. Day by day and week by week we're embracing technology experiences that are more rapid, more mobile, and more intuitive. Connected spaces, the Internet of Things (IoT), and interactive technology are pushing us ever closer to a world in which technology seamlessly and proactively integrates with every part of our daily lives.

These mega trends have fed into workplace transformation. Many of us have become used to working remotely or collaborating via methods such as video and instant messaging.

We've remained productive; but perhaps at the cost of losing some of the natural, personal interactions that make working in a team so enjoyable. Occasional technical glitches, feelings of isolation, and pressure to be always available, have also dampened the remote working experience for many employees.

As organisations implement 'return to the office' and hybrid working policies, many employees will return to the office for at least part of the week. Teams will stay dispersed, but now some will be together in the same building, while others work remotely.

Consequently, organisations are reviewing their technology and how to make the best use of their physical environments. Business leaders are examining how blended working, mobility, and new kinds of employee experience can create advantages. Shared spaces – both digital and physical – are a key focus area.

Organisations are asking; how can we make more of our meeting rooms?

Meetings are becoming more intuitive and more personal, regardless of whether they're held digitally, physically, or a combination of the two.



ENABLING A COLLABORATIVE CULTURE

Whether it's replacing watercooler moments, corridor conversations or just the pat on the back at the end of a long hard day, organisations wish to make teamwork more personal over the blended physical and digital environment.

We've all sat in frustrating meetings. Unclear agendas, missing HDMI cables and poor conference call connections can all too often lower attendees' productivity and morale.

But despite these frustrations, the benefits of well-run meetings have never been in doubt. Clarity of purpose, shared understanding, gaining buy-in from a team and opportunities for collaboration are just a few key benefits of group conversations and physical connections.

In today's hybrid world, technology can be the key enabler. With Computacenter and Microsoft, organisations can create physical, digital and blended meeting environments that are more conducive to seamless, inclusive, productive and enjoyable work.

Computacenter

Computacenter has four decades of workplace transformation experience. We provide end-to-end services from workplace and meeting room analysis to full device management and support. Our workplace experts can advise on the right mix of small, medium, large or huddle rooms, and the technology required to maximise their potential, before implementing the entire transformation of your collaborative environments. They'll then provide ongoing services to ensure you're getting the best out of your technology.

Microsoft

Microsoft offers market-leading hardware, software and security solutions for the modern workplace. Today, Surface Hub, Microsoft Teams and Microsoft Teams Rooms are enabling organisations to achieve cost and outcome advantages through superior collaboration.

Technology can make every meeting more productive – if it's the right technology, applied in the right way.





Teams usage has never been higher. We have nearly 250 million monthly active users as people use Teams each day to communicate, collaborate, and co-author content across work, life, and learning.

Satya Nadella
Chariman and CEO, Microsoft, July 2021¹



TECHNOLOGY THAT TAKES TEAMWORK FURTHER

Organisations are becoming less tactical and more strategic about collaboration. They know that the right technology can make the difference between effective teamwork that delivers positive outcomes, and frustrating interactions that create more barriers.

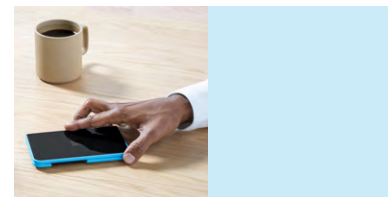
Microsoft has long led the way in collaborative workplace enablement. It continues to evolve its offer of user-centric, highly-secure and frictionless technology, while building sustainability into its solutions.

Microsoft technologies are enabling successful collaboration.

Microsoft Teams

Microsoft Teams has grown into one of the world's most popular collaboration platforms, bringing chat, calls, video, file sharing and much more together in one place. New functionality is being rolled out regularly, with the aim of adding capabilities and reducing friction for employees. As of July 2021, 250 million people were using Teams each month.¹

¹ <https://www.uctoday.com/unified-communications/ucaas/teams-hits-250m-mau-80m-phone-mau/>



Surface Hub

The Microsoft Surface Hub is designed to both inspire and invigorate teamwork. These digital interactive whiteboards are available in both 85" and 50", allowing remote colleagues to be 'in-the-room' at life size. They are Microsoft Teams certified, and provide a fast and fluid resource that seamlessly integrates with a range of collaboration apps.

A family of accessories mean Surface Hubs can be configured for any kind of meeting and any kind of meeting room.

Learn more [here](#).



Microsoft Windows 10 and 11

Windows is designed to be intuitive, flexible, mobile and highly secure. Advanced security, biometric authentication and cloud-based workflows aid productivity. The recent release of Windows 11 will push collaboration even further. Computacenter's readiness assessments and best practice migration and testing strategies ensure smooth adoption of both Windows 10 or 11.

Microsoft Surface range

Microsoft Surface devices include laptops, detachable notepads, dual-screen technology and touchscreen monitors. Surface devices are designed for both individual creativity and team collaboration. Computacenter's Workstyle Analysis service profiles how, where and when users work to determine their technology requirements and match them with the most appropriate Surface devices.

Microsoft 365

This productivity suite combines best-of-breed Office applications with shared cloud services and unmatched security. Computacenter are experts in Microsoft 365; our team has migrated more than 1.5 million users for email and another 80,000 to full licenses. We continue to support 150,000 active users across multiple devices.

The wider Microsoft ecosystem

Whether it's collaborations with the likes of LinkedIn, the evolution of workplace analytics and Viva Insights for personal wellbeing and productivity, or enabling cloud-based innovation via Azure, Microsoft is committed to improving personal performance and teamworking. It's also working closely with Computacenter to make technology lifecycles more seamless and sustainable.



END-TO-END ENABLEMENT

Any technological transformation raises challenges. Having a partner you can trust makes the difference between successful projects and those that fail to land.



Your time is precious. So is your budget. Computacenter helps you maximise both as you create a highly-collaborative hybrid working culture that will deliver for both employees and the organisation.

Our end-to-end workplace services include:

The right technology for the right result

Computacenter's workplace experts always work in the same way. They begin by factfinding; looking at organisational objectives, the unique financial and operational circumstances of the business, the different types of employees and their diverse needs, and the existing technology estate. Then they drill deep into persona-based workstyle analysis. It's only once the desired outcomes for the organisation and its people are clear that they define which technology solutions will work best.

Taking the strain of daily device management

Sourcing, imaging, deploying and managing devices can be an unnecessary drain on internal IT resources. With Computacenter, our team offers everything you need for low-touch, dependable device lifecycle

management. Imaging, delivery, repair, replace and disposal are all covered.

Making the most of your physical environments

Meeting room evolution requires much more than just a new audio-visual solution. Our experienced workplace team can analyse and advise on the mix of meeting rooms and other physical collaboration spaces your organisation requires. Once the mix is agreed, we can source, deploy and maintain all technology you need to encourage in-person and remote collaboration within those shared spaces.

A trusted partner

Computacenter can provide the right mix of experience, up-to-date insight and technical know-how to deliver inventive and pragmatic workplace solutions. End-to-end solutions, interoperability analysis and a wide range of managed services provide you and your people with everything needed to make the most of hybrid working.



MICROSOFT TEAMS ROOMS

With fewer people likely to work from large office environments, organisations are looking at how to maximise value from their physical estates.

Business leaders accept that the nature of meetings is changing. Once a town hall get-together might have been held in a large lecture-theatre style room. Now it's more likely to happen virtually over Microsoft Teams.

As hybrid work becomes the norm, Computacenter and Microsoft have partnered to allow people within a physical meeting space and those joining remotely to collaborate, share information and ideas.

User-centric and intuitive

Microsoft Teams Rooms enhance meeting collaboration and co-creation through a mix of user-centric hardware and intuitive and time-saving features. Surface Hub 2S digital whiteboards encourage the cross-pollination of ideas and can be linked with other users

with their own touchscreen devices. Content cameras allow sharing of augmented whiteboard concepts within Teams meetings, while one-touch and proximity join create a seamless and instantaneous way to begin contributing to a shared project. Key features include:

- Frictionless meeting join via one-touch or proximity beacons
- Intelligent content capture
- Share your device content on Surface Hub with Teams Cast
- Raise Hand features that allow presenters to accept contributions from participants
- Meeting room capacity notifications
- Cortana voice assistance to start and end meetings via voice command

Why Computacenter for Microsoft Teams Rooms?

Computacenter has an unrivalled 30-year partnership with Microsoft, based on shared values of customer success, innovation and sustainability. With more than 800 certified Microsoft personnel, plus a unique understanding of workplace trends and the Microsoft technology landscape, we provide best practice migration strategies for operational success or ROI. Computacenter can also advise on hardware from Microsoft Teams Certified Partners including Poly, Logitech, Crestron and OEMs HP, Dell and Lenovo.



The responsibility for creating collaborative environments is shifting from Facilities to IT departments, as organisations recognise the role Microsoft Teams Rooms can play in increasing productivity.



MICROSOFT TEAMS ROOMS AS-A-SERVICE

An as-a-service model can realise quick wins without unnecessary CapEx expenditure.



Computacenter understands organisations are still experimenting with hybrid work plans. Consequently, we've devised an as-a-service model for Microsoft Teams Rooms. This model accelerates transformation without the need for hefty upfront expenditure.

The Computacenter Microsoft Teams Rooms-as-a-Service offer the following, while further financial models are available – ask your account manager about options:

Technology Sourcing		Audit and Installation Services		Professional Services	Managed Services
Vendor Selection		Site Audits		Project Management	Device Swap Gold Stock and Warranty Management
Proof-of-Concept	Pre-delivery Configuration		AV and MTR Installation		
Licensing		Audit Report		Teams and MTR Configuration and Integration	Remote Support
Personal		Network Audit		Project Reporting and Communications	Deskside and VIP Support
Small	Staging and Setup		Installation of MTRs, Displays and Peripherals in Room	Logistics Planning	
Medium	Firmware and Software Updates	Network Assessment Report		Delivery Management	Teams and Vendor Administration
Large				Room and Account Setup	Device Software and Firmware Updates
X-Large					
Huddle					
Per Room Charge / Month [Lease]					Per Room / Month

Computacenter is a highly-accredited Microsoft partner with 17 Gold Competencies. In 2021 Computacenter won the Worldwide Surface PC Reseller Microsoft Partner of the Year Award.



GET IN TOUCH

For more information on how Computacenter can help you make more of your collaboration spaces, please contact your Computacenter Account Manager, call **01707 631000** or email **enquiries@computacenter.com**

Learn more [here](#).



About Computacenter

Computacenter is a leading independent technology partner, trusted by large corporate and public sector organisations. We help our customers to source, transform and manage their IT infrastructure to deliver digital transformation, enabling people and their business. Computacenter is a public company quoted on the London FTSE 250 (CCC.L) and employs over 17,000 people worldwide.

www.computacenter.com



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